

EXPORT ASSISTANCE FOR PENNSYLVANIA BUSINESSES

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



Philadelphia, PA

GLOBAL OPPORTUNITIES FOR GROWTH

Pennsylvania products and services travel to 221 markets worldwide and represent 5% of the state's GDP. For companies interested in growing their exports, Pennsylvania offers one of the largest, most comprehensive state-sponsored export development programs in the United States.

WHO WE ARE

The Office of International Business Development (OIBD)'s export assistance program offers confidential and customized programs and services to Pennsylvania businesses of all sizes and at all stages of growth.

✓ GUIDE

You through export processes & market entry strategy development

✓ COORDINATE

Your business trips with our on-the-ground, in-country teams

✓ QUALIFY

Buyers, agents, distributors, and partners through customized searches

✓ SUPPORT

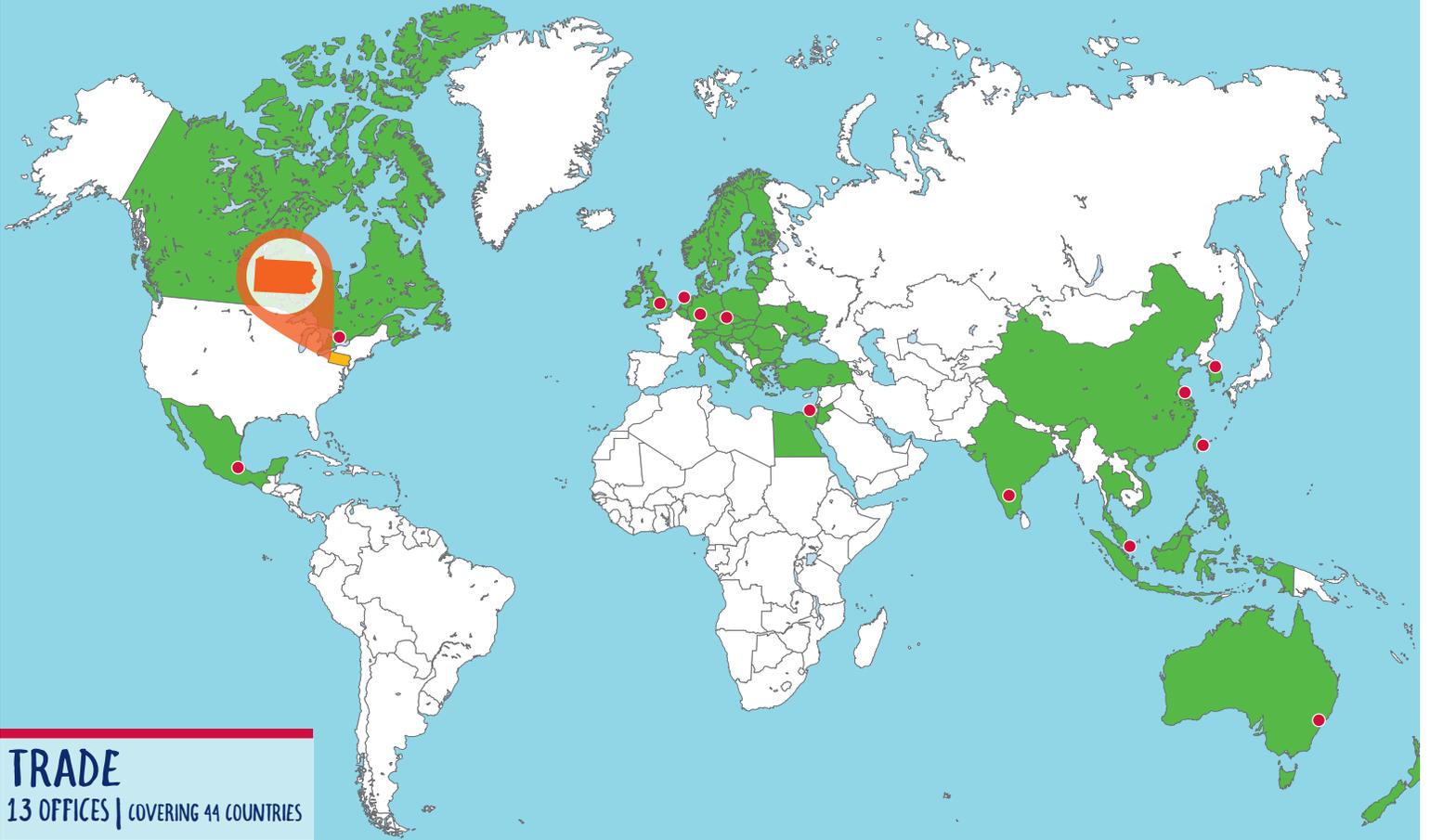
You on international trade missions & trade shows

✓ RESEARCH

Foreign companies and provide background checks



PENNSYLVANIA'S GLOBAL NETWORK



TRADE
13 OFFICES | COVERING 44 COUNTRIES

ASIA/AUSTRALIA

- Australia
- China
- India
- Indonesia
- Korea
- Malaysia
- New Zealand
- Philippines
- Singapore
- Taiwan
- Thailand
- Vietnam

AMERICAS

- Canada
 - Mexico
- ## EUROPE
- Austria
 - Belgium
 - Bulgaria
 - Croatia
 - Czech Republic
 - Estonia
 - Finland
 - Denmark
 - Germany

- Greece
- Hungary
- Italy
- Ireland
- Latvia
- Lithuania
- Netherlands
- Norway
- Poland
- Romania
- Serbia
- Slovakia
- Slovenia
- Sweden

- Switzerland
- Ukraine
- United Kingdom

MIDDLE EAST

- Jordan
- Israel
- Turkey

AFRICA

- Egypt

OUR NETWORK

With headquarters in Harrisburg, PA, local support in 10 regional offices across the state through our Regional Export Network (REN) partners, and 13 PA Authorized Trade Representatives (ATRs) around the world, we are here to help your company reach new markets.